

October 7, 2018

Subject: Third Quarter Report, July through September, 2018

To All Board Members and Donors:

Our third quarter of 2018 altered our long term goal dramatically! With the arrival of our newest board member Dr. Vemulapalli, an "Infectious Disease Specialist", the House of Onions has altered its mission to read as follows:

"The House of Onions provides stable housing to HIV/AIDS orphans with access to food, antiretroviral medications and education so these precious children can grow up to be healthy and contributing members of society."

With this change, it becomes even more of a challenge to complete construction and begin bringing on board the first 30 young boys and the staff necessary to allow the required care and education of these children.

Additional good news is that our 3rd quarter growth over last year was up 42% and YTD finds our growth up 37%. This is an encouraging trend we hope to continue in the coming years. Without the continued support of our generous Donors, none of this would be possible! Speaking of Donors, our total is now at 73 or up 17% from last September. As we need to grow our Donor base and tax season coming up fast, now would be an ideal time to reach out to friends and family and mention our 501(c)(3) Foundation.

To further attract new contributing members, we would like to extend our previous invitation of a private tour with Father YL and Father Manti of the finished project and the dedication of the House of Onions, hopefully in the spring of next year. As previously stated, those wishing to take advantage of this opportunity would need necessary passports and other required papers, as well as to furnish their own expenses. Having been there myself, the trip can be emotionally inspiring. Anyone wishing to take advantage of this opportunity to visit Father, please either call or email me.

Throughout the year, our monthly goal of \$3,000 has been exceeded, thus allowing us to send a total of \$47,000 to India this year! Because of this, our construction project appears to be on track to meet an early 2019 completion date. While this monthly goal

may need to be raised once operations begin, it has been exciting to see us not only meet, but exceed our own expectations this year. With this in mind, we should be prepared for running and maintaining our facilities once construction is completed. Another good sign is the continued increase in visitors to our website, up to 1170 as of today's report.

Our Year to Date 2018 expense ratio is at 1.1%. As promised, our Foundation is committed to putting as much of your contributions toward construction now and the care of our children in the future. As mentioned previously, we have now sent \$47,000 to Father YL this year, bringing our total contributions to \$143,892. With just under \$1,000 currently in the bank, we hope, with your help, to send another \$10,000 by December. This should leave us about \$10,000 short for complete construction. The goal still remains to be operational by January, but will need an exceptional Christmas present from each of our Donors and any/all new ones you can help bring to the party. With your continued financial support and referral of our program and website to friends and relatives, this is certainly an attainable goal.

Last year, at this time, we were still looking for two board members, hopefully one with a financial background and a Doctor of Pediatrics. As of today, we have hit the target, doing better than expected, if I may boast. In addition to Dr. Vemulapalli, David Knox (a great name for a Financial Adviser, I might add) joined us earlier this year. With these additions to the team, we now have my "Dream Team":

Legal - Mr. Criss Candelaria IT - Mr. Andy Wilhelm Finance - Mr. David Knox Medical - Dr. Vemulapalli Administration - Myself

As mentioned in virtually all our written correspondence, these are NOT paid positions. Our entire cost of operations is based on the needs of the home and the care of the children once operational.

The news media in our area continues to be extremely supportive and "The Maverick Magazine" has been running ads for us without charge. Additionally, our local paper continues to be interested in putting out additional promotions once we go live! All future articles will be posted on the website as soon as they are made available. As mentioned before, should any of you have connections to publications of value, we will be more than happy to spend time with them, either by phone, Internet or personal interviews. It would be a huge step up were we to get a syndicated newspaper or radio in our corner.

Our venture into the Social Media scene may be picking up. Dr. Vemulapalli started a "Go Fund Me" page that can be found at the following link:

Click here to support Help AIDS Orphans Thrive organized by Ramesh Vemulapalli

At the same time, Mr. Wilhelm is exploring less expensive ways of obtaining online contributions through Facebook. Perhaps this may be a way to bring in the younger generations and be the key we need to penetrate this communication phenomenon! All are invited to share your thoughts about us via your own personal expertise on Facebook, YouTube, Linkedin, Twitter, etc.

The important thing is to maximize our exposure to all ages for continued support now and into the future. Our primary job is to do everything in our power to build a support group for the House of Onions to assure a secure future for these needy children in the worst of situations.

In summary, any and all questions and suggestions are appreciated. I can be reached at:

Telephone: 928.245.1388

Internet: houseofonions2014@gmail.com

Website: www.houseofonions.org

Sincerely,

Carl E. Dye Foundation President